

DATA SECTION

Key Data for Five-Year Period

(Million of yen)	FY2018	FY2019	FY2020	FY2021	FY2022
Revenue	1,059,120	996,101	863,381	911,426	1,130,397
Operating Profit	62,444	8,211	-16,266	-22,297	-95,125
R&D Expenses	78,395	74,040	65,034	62,678	63,894
Number of Patents Owned	20,235	20,453	19,814	19,737	19,841
In Japan	11,678	11,757	11,083	11,174	11,378
Overseas	8,557	8,696	8,731	8,563	8,463
Number of Patents Acquired	2,053	2,198	1,850	1,602	1,531
In Japan	1,183	1,226	1,234	1,163	1,158
Ranking Among Japanese Corporations *1	22	19	11	15	19
Overseas	870	972	616	439	373
Ranking Among Japanese Corporations in Number of Patents Acquired in the US *2	21	24	22	33	32
Rate of Requests for Examination	79.3%	64.5%	82.0%	83.7%	81.9%
Rate of Patent Grants Decided	81.1%	83.0%	76.4%	78.6%	64.8%

*1 Ranking by number of patents acquired based on information in the Japan Patent Office Annual Report 2023 published by the Japan Patent Office.

*2 Ranking estimated from information in Intellectual Property Owners Association Top 300 Patent Owners.

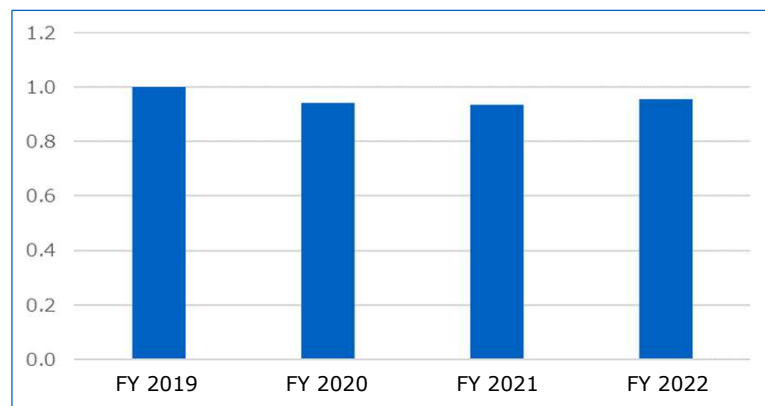
• IFRS Standards

• Number of Patents Owned: In Japan = Japanese patents; Overseas = US and Chinese patents

• Number of Patents Acquired: In Japan = Japanese patents; Overseas = US and Chinese patents

• Rate of Requests for Examination = Number of requests for examination / Number of cases with examination request deadline date within the fiscal year

• Rate of Patent Grants Decided = Number of patent grants decided / (Number of patent grants decided + Number of grants denied + Number of cases withdrawn after first action or abandoned)



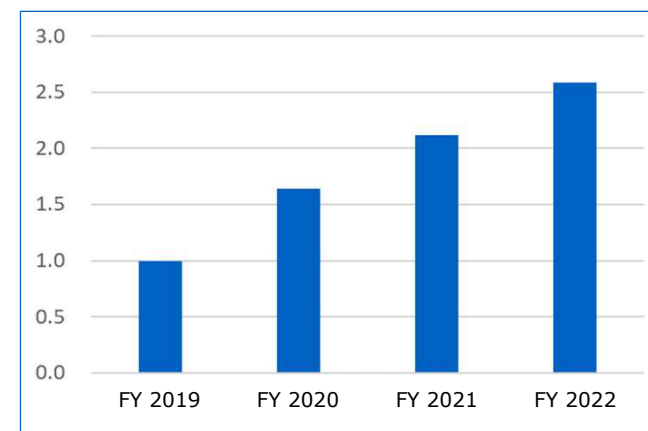
Trend in ratio between R&D expenses and intellectual property expenses with FY2019 as 1

Konica Minolta has been trying to build intellectual property portfolios that are linked to management strategies. In the fiscal year 2022, for the strengthening business, we focused on filing new patent applications and acquiring patent rights necessary for the growth of the business, and for the other businesses, we carefully examined which patents to be acquired, based on their respective intellectual property strategies according to their own business position. In this way, we have been executing the selection and concentration of intellectual property investments.

The lower left figure shows the trend of the ratio between the R&D expenses and intellectual property expenses where FY2019 has been set as 1. There has been no significant change since FY2019 because we are continuously acquiring intellectual property, as investment in future growth, even in a severe business situation.

The lower right figure shows an index* that quantifies the degree of attention to patents filed since FY2017. The value of the intellectual property is increasing year by year. We will continue to build intellectual property portfolios that contribute to our business.

*The value obtained by dividing the right holder score provided by Patent Result Co., Ltd.'s "Biz Cruncher" by the number of active patents.



Trend in index* for filings filed in FY2017 or later with FY2019 as 1