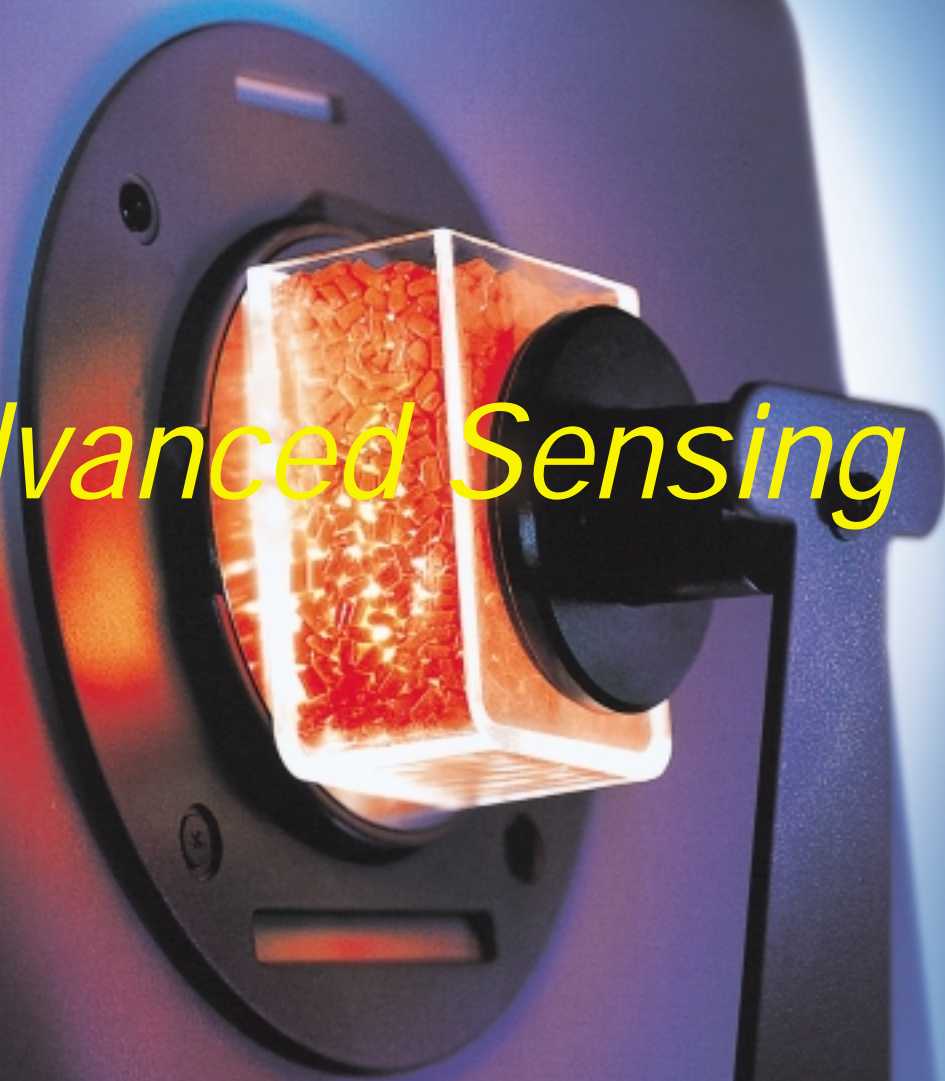


OLTA  
PHOTOMETER  
3600d

# *Advanced Sensing*



Minolta has developed a myriad of specialized radiometric instruments, particularly instruments for measuring and analyzing light, color, and shapes, that are playing crucial roles in numerous rapidly growing industries. By deftly drawing on its established technologies and tailoring them to specific needs, the Company is working to steadily expand the scale of its radiometric instrument operations by building solid positions in many specialized markets. In the 21st century, we expect that our sensing and image processing expertise will find increasingly widespread applications in manufacturing industries as well as in numerous other fields.

### Current Emphases

During the current fiscal year, Minolta will begin the full-scale marketing of such recently developed products as the CM-3630 spectrophotometer, which incorporates an innovative optical system and offers highly accurate and reliable performance, versatile color metric applications, and simplified operations. Another representative

new product is the IA-1000 image analyzer, a powerful solution for adjustment and inspection of mis-convergence and geometry in CRT manufacturing lines.

Another emphasis in this field is expanding the scope of marketing programs for the VIVID 700 non-contact 3-D digitizer as well as launching the T-10 series of illuminance meters.

### Growth Fields

While plans call for the development of new products in diverse fields, the fields of color-related and 3-D products are receiving special emphasis.

In color-related products, Minolta is proceeding with the development of additional hardware products, but its product line already covers approximately all current customer needs. The Company believes that

augmented software development capabilities will be the key to success in providing the best customer solutions in the future and it is therefore working hard to bolster its software development systems.

Minolta is expanding its business and broadening its product lines in the 3-D field by striving to commercialize next-generation, ultrahigh-precision models that are relatively inexpensive.



*On CRT manufacturing lines, the IA-1000 image analyzer precisely and rapidly performs measurements related to CRT misconvergence and geometry.*



*The highly precise and rapid CM-3630 is a product within the CM series of spectrophotometers that is specialized for use with paper.*



*The compact, lightweight, and easy-to-use products in the T-10 series of illuminance meters are multifunctional and highly precise and use several measurement points.*