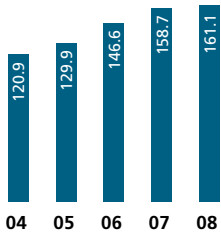


A portrait of Kiyofumi Tanida, President of Konica Minolta Medical & Graphic, Inc. He is a middle-aged man with dark hair, wearing glasses, a dark pinstriped suit jacket, a light blue shirt, and a yellow patterned tie. He is standing against a blue background with his hands clasped in front of him.

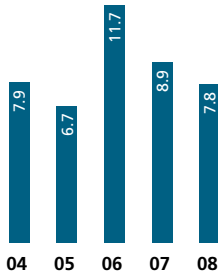
*We steadily increased domestic sales of digital medical equipment in fiscal year ended March 2008, offsetting sluggish demand for X-ray film in the trend of digitization. Operating profit declined, however, because of higher spending on digital equipment R&D and surging silver costs.*

**Kiyofumi Tanida**  
President  
Konica Minolta Medical & Graphic, Inc.

**Net Sales**  
(Billions of Yen)



**Operating Income**  
(Billions of Yen)



## Medical and Graphic Imaging

During the term in the medical/healthcare field, we strove to expand sales of digital diagnostic imaging business in response to digitization and networking at medical facilities. In June 2007, we marketed the *REGIUS MODEL 110* for clinics and other small sites. Key advantages of this computed radiography system are that it is compact and simple to operate. We simultaneously launched *REGIUS Unitea* (*ImagePilot* outside Japan), a peripheral system that integrates imaging and filing capabilities. Demand stagnated for X-ray film, while sales of digital equipment were favorable in addition to the *REGIUS* series.

In the graphic imaging field, we strengthened sales of digital printing systems in line with the market's shift to digital processes.

We focused on domestically and internationally marketing on-demand printing systems for short-run printing that incorporate proprietary raster image processor technology.

Net sales for the year for the Medical and Graphic Imaging business thus advanced 1.5%, to ¥161.1 billion. Operating income dropped 12.4%, to ¥7.8 billion, however, owing to an increase in R&D expenditure for digital equipment and much higher silver costs.

We intend to focus our business on digital equipment and solutions as the market shifts from films. We will further expand sales of digital equipment, particularly the *REGIUS MODEL 110* and *REGIUS Unitea* (*ImagePilot* outside Japan).



X-ray image reader  
*REGIUS MODEL 110*



All-in-one console/viewer/  
filing system *REGIUS Unitea*  
(Outside Japan: *ImagePilot*)



Mammography system  
*REGIUS PureView Type-M*



On-demand printing system  
*Pagemaster Pro 6500*  
(Outside Japan: *LD-6500*)