

Segment Information

KONICA CORPORATION AND CONSOLIDATED SUBSIDIARIES
For the fiscal years ended March 31, 2000 and 1999

BY PRODUCT

| | Millions of yen | | | | |
|---------------------------|------------------------|-------------------|----------|-------------------------|---------------|
| | Photographic materials | Business machines | Total | Elimination & corporate | Consolidation |
| 2000: Net sales | | | | | |
| Outside | ¥321,084 | ¥239,816 | ¥560,900 | ¥ — | ¥560,900 |
| Intersegment | 866 | 1,336 | 2,203 | (2,203) | — |
| Total | 321,951 | 241,152 | 563,103 | (2,203) | 560,900 |
| Operating expenses | 303,792 | 216,365 | 520,158 | 7,610 | 527,769 |
| Operating income | ¥ 18,158 | ¥ 24,786 | ¥ 42,945 | ¥ (9,813) | ¥ 33,131 |
| Assets | ¥291,906 | ¥189,067 | ¥480,973 | ¥68,730 | ¥549,703 |
| Depreciation | 15,023 | 14,362 | 29,385 | 1,301 | 30,687 |
| Capital expenditure | 11,748 | 17,416 | 29,164 | 1,072 | 30,237 |

| | Millions of yen | | | | |
|---------------------------|------------------------|-------------------|----------|-------------------------|---------------|
| | Photographic materials | Business machines | Total | Elimination & corporate | Consolidation |
| 1999: Net sales | | | | | |
| Outside | ¥336,643 | ¥247,699 | ¥584,342 | ¥ — | ¥584,342 |
| Intersegment | 747 | 1,730 | 2,477 | (2,477) | — |
| Total | 337,390 | 249,429 | 586,819 | (2,477) | 584,342 |
| Operating expenses | 334,349 | 231,342 | 565,691 | 4,076 | 569,767 |
| Operating income | ¥ 3,041 | ¥ 18,087 | ¥ 21,128 | ¥ (6,553) | ¥ 14,575 |
| Assets | ¥310,036 | ¥206,617 | ¥516,653 | ¥72,549 | ¥589,201 |
| Depreciation | 16,545 | 14,834 | 31,379 | 1,109 | 32,488 |
| Capital expenditure | 16,568 | 25,295 | 41,863 | 839 | 42,702 |

| | Thousands of U.S. dollars (Note 2) | | | | |
|---------------------------|------------------------------------|-------------------|-------------|-------------------------|---------------|
| | Photographic materials | Business machines | Total | Elimination & corporate | Consolidation |
| 2000: Net sales | | | | | |
| Outside | \$3,024,814 | \$2,259,218 | \$5,284,032 | \$ — | \$5,284,032 |
| Intersegment | 8,158 | 12,586 | 20,754 | (20,754) | — |
| Total | 3,032,972 | 2,271,804 | 5,304,786 | (20,754) | 5,284,032 |
| Operating expenses | 2,861,912 | 2,038,295 | 4,900,217 | 71,691 | 4,971,917 |
| Operating income | \$ 171,060 | \$ 233,509 | \$ 404,569 | \$ (92,445) | \$ 312,115 |
| Assets | \$2,749,939 | \$1,781,130 | \$4,531,069 | \$647,480 | \$5,178,549 |
| Depreciation | 141,526 | 135,299 | 276,825 | 12,256 | 289,091 |
| Capital expenditure | 110,674 | 164,070 | 274,743 | 10,099 | 284,852 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

BY REGION

| | Millions of yen | | | | | | Elimination & corporate | Consolidation |
|--------------------------|-----------------|------------------|---------|-------------------|----------|-----------|----------------------------|---------------|
| | Japan | North America | Europe | Asia and Other | Total | | | |
| 2000: Net sales | | | | | | | | |
| Outside | ¥332,649 | ¥129,152 | ¥78,079 | ¥21,019 | ¥560,900 | ¥ — | ¥560,900 | |
| Intersegment | 106,253 | 7,406 | 869 | 12,755 | 127,285 | (127,285) | — | |
| Total | 438,903 | 136,558 | 78,949 | 33,774 | 688,186 | (127,285) | 560,900 | |
| Operating expenses | 405,206 | 131,520 | 78,259 | 32,946 | 647,933 | (120,164) | 527,769 | |
| Operating income | ¥ 33,697 | ¥ 5,037 | ¥ 689 | ¥ 828 | ¥ 40,252 | ¥ (7,121) | ¥ 33,131 | |
| Assets | ¥342,434 | ¥ 97,036 | ¥42,037 | ¥14,151 | ¥495,659 | ¥ 54,044 | ¥549,703 | |

| | Millions of yen | | | | | | Elimination & corporate | Consolidation |
|-------------------------------|-----------------|------------------|---------|-------------------|----------|-----------|----------------------------|---------------|
| | Japan | North America | Europe | Asia and Other | Total | | | |
| 1999: Net sales | | | | | | | | |
| Outside | ¥328,570 | ¥150,377 | ¥86,006 | ¥19,389 | ¥584,342 | ¥ — | ¥584,342 | |
| Intersegment | 124,749 | 8,347 | 893 | 18,642 | 152,631 | (152,631) | — | |
| Total | 453,319 | 158,724 | 86,899 | 38,031 | 736,973 | (152,631) | 584,342 | |
| Operating expenses | 438,414 | 155,402 | 86,421 | 38,061 | 718,298 | (148,531) | 569,767 | |
| Operating income (loss) | ¥ 14,905 | ¥ 3,322 | ¥ 478 | ¥ (30) | ¥ 18,675 | ¥ (4,100) | ¥ 14,575 | |
| Assets | ¥350,203 | ¥132,233 | ¥53,511 | ¥12,818 | ¥548,765 | ¥ 40,436 | ¥589,201 | |

| | Thousands of U.S. dollars (Note 2) | | | | | | Elimination & corporate | Consolidation |
|--------------------------|------------------------------------|------------------|-----------|-------------------|-------------|-------------|----------------------------|---------------|
| | Japan | North America | Europe | Asia and Other | Total | | | |
| 2000: Net sales | | | | | | | | |
| Outside | \$3,133,764 | \$1,216,963 | \$735,553 | \$198,012 | \$5,284,032 | \$ — | \$5,284,032 | |
| Intersegment | 1,000,970 | 69,769 | 8,187 | 120,160 | 1,199,105 | (1,199,105) | — | |
| Total | 4,134,734 | 1,286,732 | 743,749 | 318,172 | 6,483,146 | (1,199,105) | 5,284,032 | |
| Operating expenses | 3,817,296 | 1,239,001 | 737,249 | 310,372 | 6,103,938 | (1,132,021) | 4,971,917 | |
| Operating income | \$ 317,447 | \$ 47,462 | \$ 6,491 | \$ 7,800 | \$ 379,208 | \$ (67,084) | \$ 312,115 | |
| Assets | \$3,225,944 | \$ 914,140 | \$396,015 | \$133,311 | \$4,669,421 | \$ 509,129 | \$5,178,549 | |

EXPORT SALES

| | Millions of yen | | Thousands of U.S. dollars (Note 2) | Percentage of net sales |
|-----------------------|-----------------|-------------|---------------------------------------|----------------------------|
| | | | | |
| 2000: Sales to | | | | |
| North America | ¥139,380 | \$1,313,048 | | 24.8% |
| Europe | 85,694 | 807,292 | | 15.3 |
| Asia and Other | 79,001 | 744,239 | | 14.1 |
| 1999: Sales to | | | | |
| North America | ¥156,583 | \$1,283,467 | | 26.8% |
| Europe | 103,010 | 844,344 | | 17.6 |
| Asia and Other | 70,556 | 578,328 | | 12.1 |